



Community Credit Union of Florida Enlists Services of D. Hilton Associates to Search for Vice President of Retail Sales

The Woodlands, Texas (January, 2018) – Community Credit Union of Florida, headquartered in Rockledge, FL, is seeking a talented executive to fill the role of Vice President of Retail Sales.

Reporting to the Chief Executive Officer, this position will be responsible for reviewing, planning, evaluating, and establishing the retail delivery and sales culture. This talented individual will oversee branch administration, retail delivery, the mortgage department, call center, including outbound calling, and sales initiatives. Duties consist of driving efficient processes in accordance with regulatory compliance by keeping up to date with policies, procedures, and regulations, and the incumbent will be in charge of meeting the goals and emerging needs of the organization for the aforementioned areas. The Vice President of Retail Sales must have strong leadership and collaboration skills along with excellent organization and time management skills. A Bachelor's degree is preferred, with 7-10 years of progressive management experience, and 5-7 years of lending authority in the areas of consumer and mortgage lending.

About Community Credit Union of Florida

Community Credit Union of Florida is a not-for-profit member owned financial institution that was founded by educators in 1953. Today, their legacy continues by maintaining strong financial stability and serving over 42,000 members with assets over \$641 million. To service member needs, Community Credit Union of Florida has seven branches and 50,000 free ATMs nationwide, and offers a range of products, including higher savings rates, lower loan rates, and reduced service fees. Membership is offered to residents who live, work, worship, attend school, or conduct business in Brevard, Orange, Osceola, Polk, Volusia, and Indian River counties. Providing excellent member service, along with convenient online and mobile services compliment the institution, allows members to manage their money on their time and location. Community Credit Union stands behind their mission of improving the financial well-being of members and making a positive difference in the communities they serve. Community is not just a name; it is what defines the organization.

About D. Hilton Associates, Inc.

D. Hilton Associates, Inc. is one of the most recognized credit union consulting firms in the country. Our major practice areas are Executive Recruiting, Compensation Services, Retention & Retirement, Strategic Services, and Board Leadership. To date, D. Hilton has conducted over 3,000 successful searches for credit unions nationwide and has been employed by 95% of the largest credit unions in the country to fill senior executive management positions. For more information, please visit our website at www.dhilton.com

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