



AmeriCU Credit Union Enlists Services of D. Hilton Associates to Search for Chief Lending Officer

The Woodlands, Texas (April 2019) – AmeriCU Credit Union, headquartered in Rome, NY, is seeking a Chief Lending Officer to develop growth strategies and carry out the strategic goals in all facets of lending including consumer loans, commercial loans, indirect loans, and residential mortgages.

The ideal candidate will research the latest lending trends along with implementing tactics to maximize loan retention. This individual will lead their team to promote high levels of service by choosing the latest products and services that align with the credit union's vision. Duties include interpreting and implementing lending policies and procedures, conducting market analysis to monitor market activities to produce competitive rates, and maintaining communication between staff and the loan department to ensure all lending efforts are being met in a timely manner. A minimum of five years in a senior management role with experience in commercial, mortgage, and consumer lending is required. Candidates must have a Bachelor's degree in business, finance or a related field of study. Master's degree preferred.

About AmeriCU Credit Union

AmeriCU Credit Union was chartered in 1951 as the Griffiss Employees Credit Union and operated out of a desk in the Headquarters Building at Griffiss Air Force Base in Rome, serving only civilian members. As they grew, the charter was amended to expand the field of membership and the variety of products and services offered. Over the years, the credit union went through many mergers. In 2000, they changed their Federal charter to a New York State community charter and their name was changed to AmeriCU Credit Union. Today, with over \$1.5 billion in assets, AmeriCU Credit Union serves over 133,000 members throughout Central and Northern New York in 19 different locations. Active and retired military members are served worldwide. They offer a complete line of financial services, including: consumer and real estate loans; FHA; HELOCs; personal lines of credit; credit cards; checking, savings and investment accounts; and a full suite of online and mobile banking services. Investments and insurances are offered through its wholly owned subsidiaries. Their mission is to provide members the right financial services to live life, dream big, and achieve financial success. AmeriCU staff consistently achieves and often exceeds the highest marks for satisfaction in the industry. They were named one of the Best Companies to Work for in New York State by SHRM in 2018, 2016, and 2014, each year they have participated.

About D. Hilton Associates, Inc.

D. Hilton Associates, Inc. is one of the most recognized credit union consulting firms in the country. Our major practice areas are Executive Recruiting, Compensation Services, Retention & Retirement, Strategic Services, and Board Leadership. To date, D. Hilton has conducted over 3,000 successful searches for credit unions nationwide and has been employed by 95% of the largest credit unions in the country to fill senior executive management positions. For more information, please visit our website at www.dhilton.com.

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